

# Organisation Profile

## KG ELECTRO-POWER (P) LTD

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[sales@kgelectropower.com](mailto:sales@kgelectropower.com)

[www.kgelectropower.com](http://www.kgelectropower.com)





# About Us

## *One of the leading channel partners for Siemens Ltd in India*

Founded in 1974 as Electro-Power Enterprises, by Lt. Sri Kamal Singh Ghosal, we had humble beginnings. With hard-work and his obstinate commitment to product-knowledge based operations, we grew from strength to strength. It was in 1989, that our focus on the supply of reliable and quality products was aligned with that of the world's leading technology manufacturer, SIEMENS.

Lt. Sri Kamal Singh Ghosal's knack for solution based interaction with customers and ability to ensure end-to-end service of all client requirements across sectors, combined with commitment to sales excellence and innovation built our foundation and from there we have matured into a dedicated partner for our customers, to address all their industrial electrical needs.

Whether you are a Manufacturer, Panel-Builder, System Integrator, Contractor or Machine Builder, consider KGEP as your trusted partner for all your electrical requirements. We actively cater to various customer segments including PSUs, EPC Contractors (Govt & Private), Infrastructure & Utility Organisations, Building Promoters as well as Wholesalers & Retailers.



# Why Us?

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We offer the same products like any other partner, so what do we provide **MORE?**

That "more" is providing you the very best customer experience, customer service, and not just during the sale, we aim to provide the the customer with utmost peace of mind after an order is placed with us, because a company is only as successful as the number of customers it can retain and bring them back repeatedly. It's important for businesses to have a partner that they can rely on, we understand this, which is why we focus to enrich our customer-engagement through process-oriented systems and data-driven support and services. Whatever level of support you need, we can give you a clear market advantage through better product knowledge, smoother installations and systems that increase productivity.



**7000+**  
PRODUCTS

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**100%**  
AUTHENTICITY

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**24X7**  
SUPPORT

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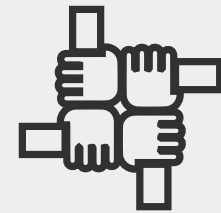
**100%**  
SATISFACTION

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**95%\* 2**  
DAY DELIVERY

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**30+**  
YEARS OF TRUST

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# Strengths

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## Customer First

### *Once a client, always a client*

The material we supply is only half of the story. The real value comes in who we are and what we know. We are never just another supplier of electrical products. We are **committed** to understanding exactly what our clients need and offer an unrivalled level of pre and post project **support** that exceeds all of our clients expectations. We don't believe in just selling, we provide for an excellent after sales service, which has helped retain our clients for years, it's something which we take pride in.

## Product Expertise

### *The right fit.*

Have a problem? Let us provide you with an optimised solution. We **believe** that a technical partner's accumulated knowledge and exceptional service should be every bit as vital to the success of a project as the components themselves. Our **product knowledge** on each of our manufacturing partner's product portfolio is what truly sets us apart and enables us to offer practical advice on even the most challenging applications. It is our collaborative approach that makes us unique.

## Accountability

### *Trust is everything.*

We **own** our failures as much as our successes, it this culture of ownership that sets us apart. It is through our **integrity** that we have had our customer's trust for 45+ years, with adherence to the policies such as 100% authenticity, transparency, maximizing value for our customer and keeping our word, no matter what, we have been a trusted partner in the Electrical Industry.



# Clientele



AmbujaNeotia

EVEREADY



SIEMENS  
Ingenuity for life



moglix



vikram solar

HIRA  
GROWING STRONGER TOGETHER



STTelemedia



HETERO





# Vision

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## Reliability

Be our customer's most reliable partner in terms of their supply chain, ensured through **adequate stock-holding** and prompt and accurate solutions, in terms of products to support our customers. We **guarantee authenticity** and have an extremely strict zero-tolerance policy toward spurious products, so our customers have **peace-of-mind** doing business with us.

## Digitalisation

Become a more process-oriented partner so as to make it more **advantageous** for our customers, in terms of availability & resourcefulness using data-driven business decisions to bring our customer the **smoothest business experiences**, ensuring utmost transparency & maximum system-uptime of our customers.

## Communication

Digitizing our processes using a state-of-the-art ERP systems to **maximise transparency** by sharing information of every action taken on your order, from Sales Order Generation to the same being shipped out for delivery. Our customer portal allows our customer to **view and manage their entire relationship** with us, from accepting Quotations, to approving Sales Orders and making payments towards invoices raised toward them.



# What Our Customers Are Saying

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**“KGEP has a transparent business policy and it is great to be working with such process oriented and organized business partner, they are very reliable.”**

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A R Dash  
Plant Manager - Electrical



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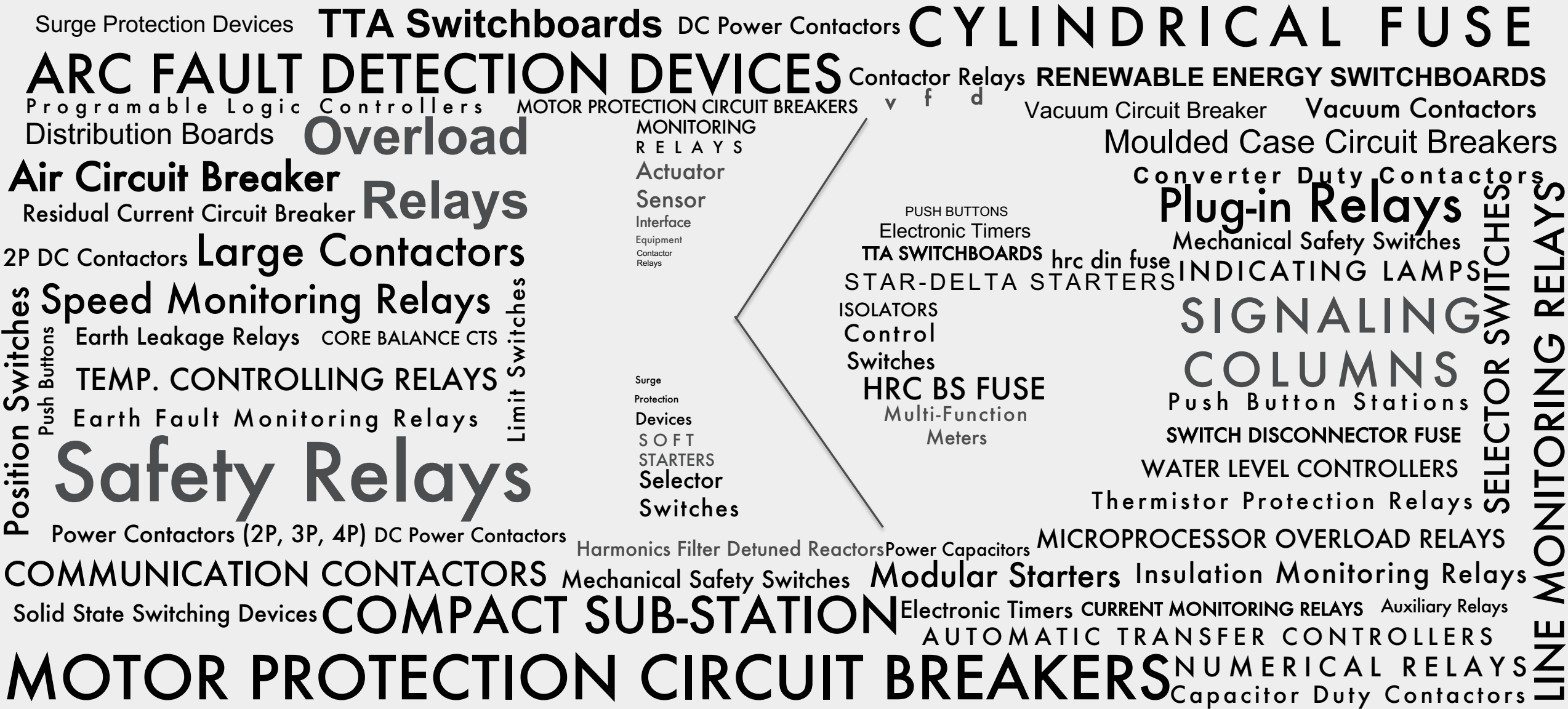
**“We have been working with KG since 1992, we are extremely satisfied with our business experience. They are very prompt with communication, delivery and service.”**

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M M Gandhi  
Director – Avomec Industries

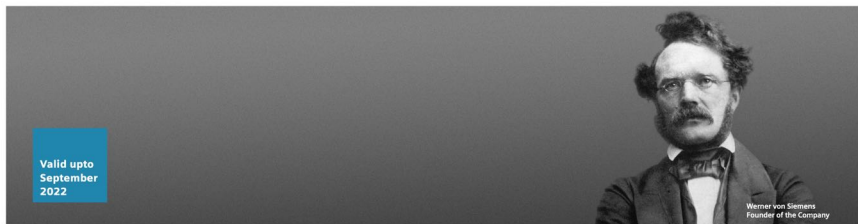


# Product Range





# Certifications



## Certificate

Digital Industries  
siemens.co.in

M/s. KG Electro- Power (P) Ltd.  
Kolkata,

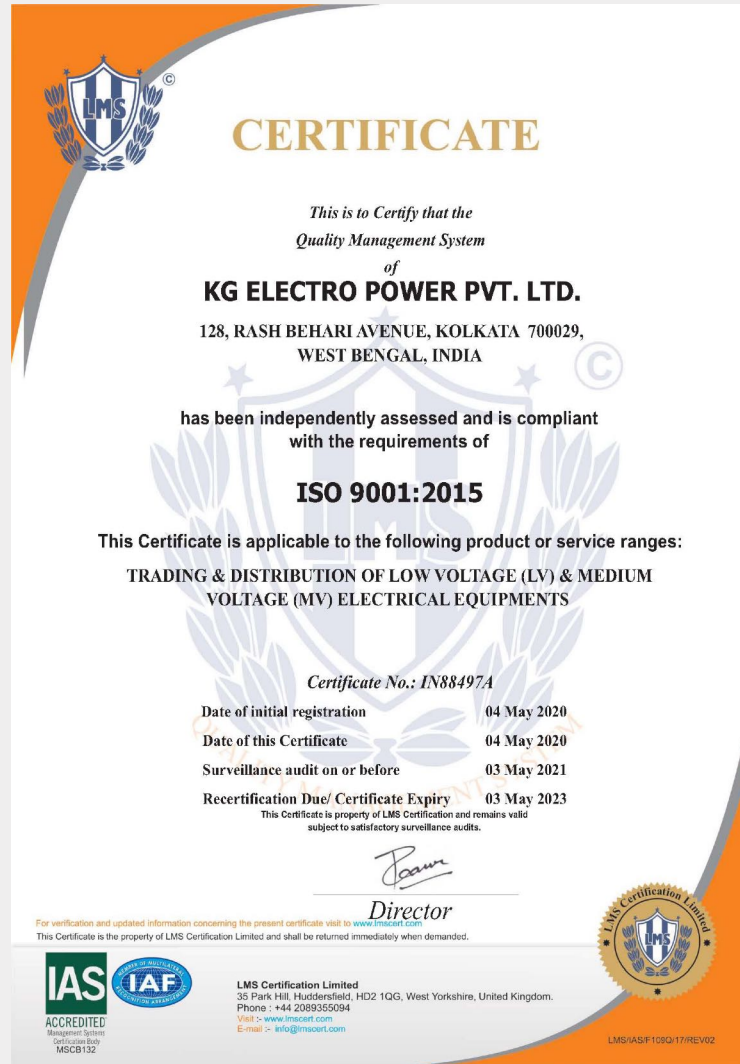
is our **Authorized Channel Partner**, since 1989 for  
Low Voltage Switchgear

Uphar Srivastava  
Head - Business Development

Indranil Chakraborty  
Regional Manager - East

SIEMENS

## Solution Partner: SIEMENS



## ISO Certification



## MSME Registration



# THANK YOU!

If you have reached this page, then thank you for your time and your interest in our business.

**LET'S GROW TOGETHER!**  
**LOOKING FORWARD TO ON-BOARDING & SERVING YOU!**

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